

EASTMAN NATIONAL BUSINESS COLLEGE

POUGHKEEPSIE N.Y. ON THE HUDSON.

Established 1853. Permanently
Located at Poughkeepsie, N. Y., 1858.

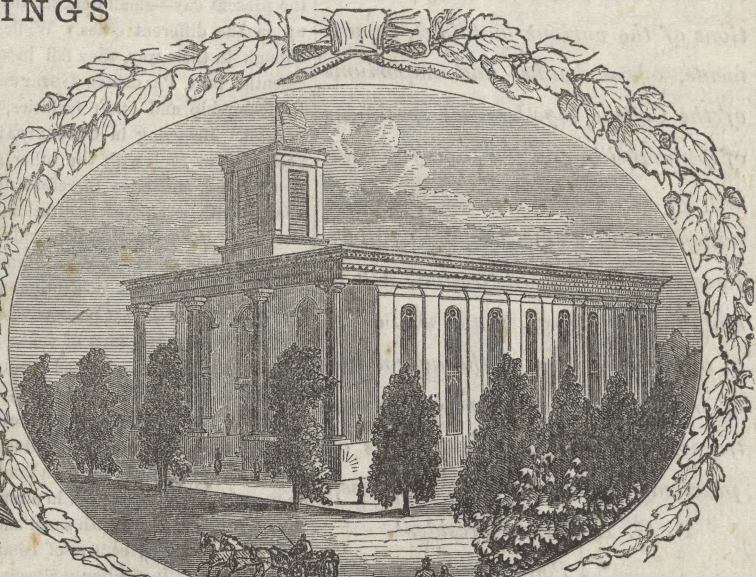
Poughkeepsie, N. Y., 1866.

Practical Instruction Introduced 1860.
Perfected and Copyrighted 1861.

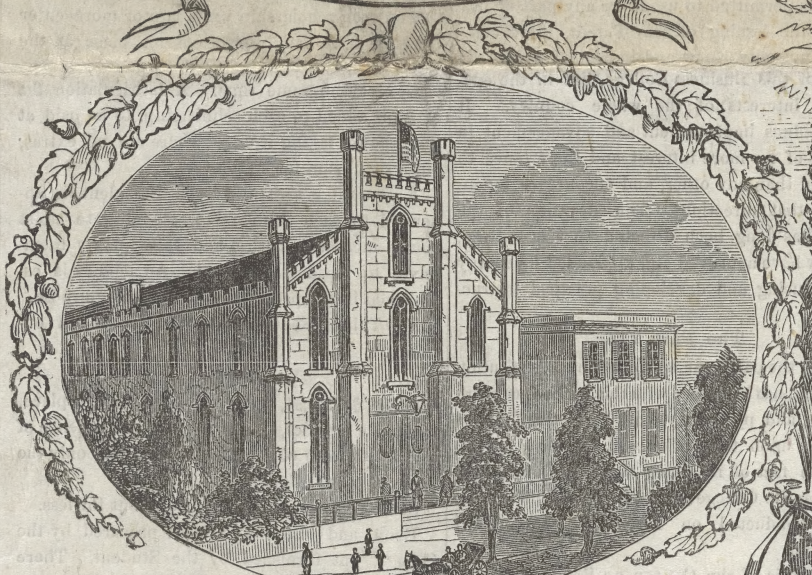
THE SIX BUILDINGS OF THE COLLEGE.



FIRST COLLEGE BUILDING



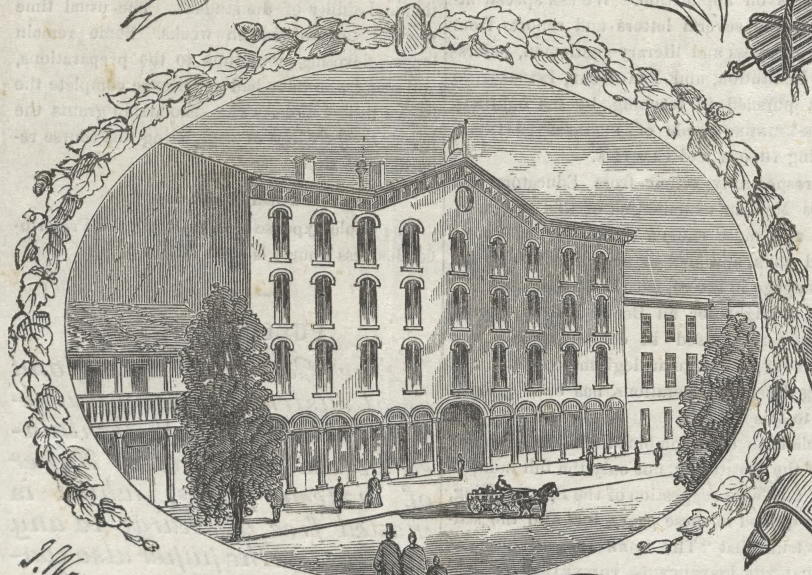
SECOND COLLEGE BUILDING



THIRD COLLEGE BUILDING



FOURTH COLLEGE BUILDING



FIFTH COLLEGE BUILDING



SIXTH COLLEGE BUILDING

Real Model Commercial College.

SPECIAL NOTE TO READER.

This is a single sheet of the splendid illustrated paper of sixteen pages which has just been published, at great labor and expense, by the College, and which you are requested to send for.

Like the COLLEGE CATALOGUE, you will find it a type of the Institution whose name it bears, and whose motto has ever been, Excelsior; therefore, in excellence of reading matter, beauty of its engravings, and in its typographical work, it claims superiority.

This valuable beautiful publication (sixteen pages, containing illustrations of the various buildings, departments, offices, banks, and emporiums of the College, together with specimens of penmanship and positions for holding the pen, portrait of the President, autographs of Principals, with full information of the Institution, will be sent, free of charge, to any who desire to avail themselves of the advantages of this preëminent system of business training or promote the interests of practical, useful education. Address,

H. G. EASTMAN, President,
Poughkeepsie, N. Y.

EASTMAN NATIONAL BUSINESS COLLEGE.

The Most Practical, Useful, and Popular Educational Institution of the Age.

From the day this College was founded in this beautiful city, on the Hudson, until the present time, it has continued to grow and prosper, until it has become a GIANT in numbers and strength, exerting more power and influence for good than any other educational institution in the country, and far outnumbering the most prosperous in the extent of its patronage. This is due to its sound PRACTICAL course of training, and the wisdom shown in the selection of teachers.

PRACTICAL EDUCATION DEMANDED BY THE COUNTRY AND TIMES.

Knowing, as we did from the beginning, the education our country demanded for her Young Men, and the deficiencies that existed in our general system, we adopted at once for our motto that wise suggestion of the Spartan King, "TEACH YOUR BOYS THAT WHICH THEY WILL PRACTISE WHEN THEY BECOME MEN," determined to establish an institution purely AMERICAN and CHARACTERISTIC OF THE AGE, to be devoted exclusively to an education that should qualify a person in the best manner, in the shortest possible time, and at the least expense, to insure success in the Active Business duties of life, and its operations to be conducted in the most PRACTICAL, INTERESTING manner possible.

The importance of Educating our Young Men of the present age directly for ACTIVE, USEFUL LIFE, has long been conceded by all true Americans, and therefore many of the most prominent men of the nation become enthusiastic advocates and patrons of the Institution; and their admiration of the PRACTICAL COURSE OF STUDY, and ORIGINAL and PRE-EMINENT MODE OF INSTRUCTION is shown in the volume of reports and indorsements, some of which may be found in the Catalogues, and Papers of the College.

Graduates.

Deeply significant also is the testimony from Graduates who have gone out into the different parts of the world, many of them into the most lucrative and honorable positions; and in this connection we refer with pride to the various As-

sociations which have been formed in the large cities, and more particularly to the Washington City Association, composed as it is of men of the first standing and ability, who stepped from the College into high positions of honor and trust in Government departments.

Although dependent upon no particular person or creed for support, (enjoying, as it does to-day, a patronage not only from every section of our own land, but from foreign countries, unequalled in the history of Educational Institutions,) both public and Individual influence is asked in its behalf, because it is educating and training thousands who are to be our future Commercial and Business men of every calling, and who are to bring our country back again—the proudest and strongest among the Nations of the Earth. As such, it is in truth A GREAT NATIONAL NECESSITY, and deserves, as it is receiving, a Nation's support.

Commercial Colleges.

It should not be confounded with the many so-called "Commercial" or "Business" Colleges of the present day—small Schools, that have sprung up in the different cities. While they are well enough in their way, they fail in the one great, essential part, PRACTICAL INSTRUCTION; and, in Professorship and other facilities, have no comparison. Believing in CONCENTRATION, we have preferred to rank with the other great Colleges of the land, and have therefore never had connection with any other Institution, or "chain of Colleges," believing that it would be as much a farce for Yale or Harvard to branch out into a "chain" as for this Institution to do so, and knowing very well that parents who have sons to educate, and young men of sense, prefer to patronize schools of established reputation.

The large number at present pursuing the Course of Study enables us to meet the grand design of the great system of Actual Business Instruction, the facilities for each Student increasing in proportion to the number in attendance. For as New-York, compared with small and unimportant cities, is the great centre of commerce, so the success of this Institution makes it the great metropolis for Business Education. A most important advantage here is the extensive acquaintance made by the student, (which he carries with him from here into the business world,) and the self-development and self-reliance which result from the friction of association with so many young men from so many different sections of the country.

To Educators.

Educators are solicited to visit the College. The course of study and plan of PRACTICAL INSTRUCTION will be fully explained to those who are known, or on presenting proper letters of introduction. Our country was never so much in need of PRACTICALLY, USEFULLY EDUCATED MEN as now; and it is high time that this matter be more fully understood and discussed; and that our schools and Colleges be made to understand, that cumbersome, unpractical learning is at a discount, and PRACTICAL EDUCATION is above par. The large number of visitors to the College during the past year, and the patronage it now enjoys from distinguished educators and business men from every State of the Union, are sufficient evidence that our labors in this cause are appreciated. The many letters we publish from these gentlemen, who have witnessed the progress of their own sons at the College, (and we need in this connection only refer to the letters from Mr. Bowen, proprietor of the New-York Independent, and others,) are stronger evidence than any ever before adduced, in favor of any institution of learning, or mode of instruction.

SITUATIONS FOR GRADUATES.

Important to Returned and Disabled Soldiers, who desire Honorable and Lucrative Employment.

By an arrangement with gentlemen at Washington, and through agencies established in different cities, we are now prepared to furnish Lucrative and Honorable Situations for all Young Men and Men of Middle Age, who complete the COURSE OF ACTUAL BUSINESS TRAINING in this Institution in a thorough and satisfactory manner.

But a small number of those who GRADUATE desire the assistance of the College. The great preference exhibited by the business community for those who qualify at this Institution, is owing to the fact of their being so thoroughly drilled in ACTUAL BUSINESS OPERATIONS. It is this that has given the College such wide-spread reputation, and placed it so far in advance of all Commercial and Business Schools.

Reference is given to two hundred Graduates

in the Government Departments at Washington City, and more than four hundred in Banks, Offices, and Mercantile Establishments in the City of New-York alone; and to Merchants, Book-keepers, Accountants, Salesmen, Telegraph Operators, and Business Men in the different cities and villages of the country, who have been practically educated here. Associations of the Graduates have been formed in Washington, Boston, Chicago, Philadelphia, New-York, and other cities.

By an Act of Congress, soldiers who educate themselves for business are given situations in Government offices and departments.

RIGHT KIND OF EDUCATION.

A Revolution in Commercial and Mercantile Colleges—The Eastman System of Business Training Secured by Law to this Institution.

In this day and age, amid the light of the Nineteenth Century, it is beginning to be understood that a man, to succeed, become eminent, or a leader in his business or profession, must be practically educated. The good sense that is now pervading the minds of the American people on this subject is evinced by the unprecedented patronage this College is enjoying from every section of the country from Maine to California.

This Institution is not simply a school for the Merchant, but the Course is so arranged as to be of incalculable advantage to all classes of the community—the Farmer as well as the Merchant, the Lawyer as well as the Banker.

New Era in the History of Business Colleges.

The great system of Business Training, combining THEORY and PRACTICE, by means of certain Counting-Room, Banking, and Office Arrangements and Operations, which has contributed to such an extent in giving this College its wide-spread reputation, has now been secured to me by law, as Author, Discoverer, and Proprietor, through Letters Patent of the United States, bearing date September sixth, one thousand eight hundred and sixty-four, and no other School or College is permitted to use it, or any part of it.

With the issuing of this Patent, there commences not only a new and important era in the history of this Business College, but in the educational interests of the whole country. It acknowledges improvement and advancement in a matter of far more interest and importance to the world than any other, and encourages invention in that direction. The attention of the masses has long been directed to this College, and they have approved and applauded its energy in introducing and developing practical instruction.

The Past Year.

During the past year no Educational Institution in the land has kept pace with this in advancement, numbers, and popularity, and from this date its influence upon the nation will be more potent, from the fact of its being the only Commercial or Mercantile College or Business School in the World conducted on Practical Philosophical principles.

A synopsis of the COURSE OF STUDY, MANAGEMENT, and PLAN OF OPERATION may be found in papers and pamphlets, which are forwarded to any address on application. We ask special attention to the several letters and reports from eminent business and literary gentlemen, indorsing the Institution, and PRACTICAL, INTERESTING MANNER pursued in teaching, by the ORIGINAL and PRE-EMINENT mode of BUSINESS TRAINING, combining THEORY and PRACTICE.

We respectfully solicit from Educators and Business Men an examination of this system of USEFUL and most PROPER education for YOUNG MEN and BOYS, and MEN OF MIDDLE AGE, who desire to engage in active, successful business.

The Copyright for all Books, Blanks, Forms, and Manuscripts used in combining PRACTICE with THEORY, by regular legitimate Office and Banking Business operations, has been granted by law to this College.

We claim to have combined with the management of the Institution, not only the full indorsement of that wise suggestion of the Spartan King, so often quoted in these pages, but also the self-evident truth that "THE MORE INTERESTING AND PRACTICAL THE INSTRUCTION, THE NEARER TO PERFECTION THE TEACHING."

We solicit a personal examination of the College in all its appointments, and ask the influence of the public in behalf of this system of PRACTICAL, USEFUL EDUCATION, believing that our country demands men practically educated—educated for the times.

GENERAL INFORMATION TO APPLICANTS, TERMS OF TUITION, BOARD, ETC.

The College is open every week day in the year for the reception of students and visitors.

How to Get Here.

Passenger boats leave Albany and New-York for Poughkeepsie every morning and evening. Ten passenger trains leave New-York daily, on the Hudson River Railroad, for Poughkeepsie, and eight from Albany. Students, on their arrival here, will find an attaché of the College, as well as the baggage-man, at every train and boat, and will go directly to the General Office in Washington Street College, at which place they will be directed at once to a boarding-house. Those who come by the way of New-York experience no difficulty in having their baggage conveyed across the city by Dodd's or Wescott's Express to boats or cars, for a small sum.

The President's house is adjoining the Washington Street College, where he may be found when not in that building.

An ordinary common-school education is all the required qualification for admission to the Institution. There are no examinations at commencement.

Young men and men of all ages are admitted. Boys are required to be fourteen years of age, or past. Business Men, who desire only the Book-keeping Course, or a partial Course in the other Branches, are admitted to the Actual Business College for the particular branches they desire to pursue.

There are no Vacations.

Each person occupies a separate desk, and is instructed individually, thus avoiding being drawn along by a class faster than his ability and previous education will admit, or being retarded by a class that will not progress as rapidly as himself.

Terms of Tuition.

Scholarships, giving the student all the advantages of the prescribed Business Course, until graduation, with the privilege of reviewing at any time gratis, are issued at the office of the Institution for thirty-five dollars, with a deduction of five on each scholarship when two or more enter from the same family or the same place at the same time, or when their scholarships are purchased at the same time. A matriculation fee of \$5 is added to each scholarship, to be paid at the time of taking it out. There are no extras, but a small sum for stationery.

A guarantee signed by the President is appended to each Scholarship, pledging to assist young men who desire and fully qualify themselves to business positions. An agency is established in the principal cities for this purpose.

The Tuition Fee must be paid the day of entrance.

Board

is \$3.50, \$3.75, \$4, and \$4.50, according to place, in private families, (under the superintendence of the Institution,) who receive as boarders only the students of the College.

Students hire rooms, and board out for less.

Books and stationery are all prepared by the College, but furnished by the Student. There are no extras in the prescribed business course. The length of time required to complete the prescribed course depends upon the previous education and ability of the student. The usual time is from ten to sixteen weeks. Some remain longer, devoting more time to the preparations, and many who have had experience complete the course in less time. The scholarship grants the holder the privilege of completing this course regardless of time.

Total Expense.

The whole expense in completing the Prescribed Business Course is from \$55 to \$100.

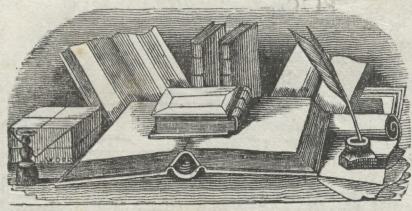
PUBLIC NOTICE.

The Course of Study and great system of actual business training is fully explained in the Illustrated Paper of sixteen pages, which is mailed free of charge to any address. The paper also contains numerous reports from distinguished educators in regard to the course of study and plan of instruction.

Address

H. G. EASTMAN,
Pres't of College.

Teach your boys that which they will practise when they become men.



POUGHKEEPSIE, N. Y., 1865.

SPECIAL TO RETURNED AND DISABLED SOLDIERS.

A good Business Education is your surest and readiest means of support. In this Institution you have not only the best advantages in the world offered you for acquiring it, but you have the certainty of being assisted to such business positions at the time of graduating as you merit. By an Act of Congress you who desire are awarded positions in Government offices and departments.

The great system of PRACTICAL INSTRUCTION introduced and carried out here will fit you in the shortest possible time for active successful business; and the moderate terms for tuition and board place the advantages within the reach of all. Hundreds of your number have already enjoyed its privileges, and are now in lucrative honorable situations in Government departments or the cities of the Union.

Special favors are granted those who have been disabled in the service.

We are often asked if those who have lost a right arm can become good penmen. A number of such have graduated here during the last year, and they invariably became good writers with their left hand in a short time, and made thorough accountants.

This Institution

not only possesses many times the facilities and influence of any other Commercial or Business College on the Continent, but is the only one conducted on PRACTICAL PRINCIPLES. It occupies six large buildings for instruction, with a faculty of fifty-three professors and teachers, and enjoys a larger patronage (extending from Maine to California) than all commercial institutions combined. This may seem strong language to some, but we know whereof we affirm, and invite investigation.

Situations for Graduates.

Assisting graduates to situations, if they desire and merit them at the time of graduating, has become a distinct department of the College. Through influence in Government Departments at Washington, and the College associations and agents in the different cities, we are able to satisfy quite every application for assistance on completing the course. We refer to the large number in the Government Departments at Washington, and to more than four hundred in banks and business houses in New-York. See College Paper.

Worth Mentioning.

Thirty-eight of the present officers in the United States Treasury Department at Washington are graduates of this College, and the lowest salary paid any one of them is twelve hundred dollars per year. That is what this Institution is doing for the young men of the land.

Washington Association.

The Association of Graduates of this College in the Government Departments at Washington have issued a beautiful pamphlet containing a list of officers, rules, resolutions, etc., etc. E. I. Booream, Esq., is President, and Thos. E. Woods is Secretary.

Good Investment.

It is not possible for any young man to invest the \$85 to \$100 that it will require to complete the prescribed course of study in any other way where it will produce him as good returns.

New-York City Association.

The large number of graduates of the College in the metropolis, now representing almost every branch of trade and business, from the banker to the retail clerk, are about to hold a convention at Niblo's Saloon.

Young Men Wanted.

Good reliable men are always wanted. There never was a greater demand for young men to fill responsible positions in every department of business than now. The country is overflowing with capital in quest of practical talent to use it; and young men who would secure situations and fortunes must first prepare themselves by a thorough practical business education, and situations are sure to be found.

Penmanship.

We have never been able to give such excellent satisfaction and produce such results in this department as at present. No less than eight experienced teachers are connected with the faculty, all under the supervision of Prof. H. A. Hutson, of the Business, and Prof. G. F. Davis, of the Ornamental Departments, (author of Eastman System of RAPID BUSINESS WRITING,) who are unexcelled as teachers and artists.

Practical Useful Education.

Those who are interested in this great system of instruction, combining theory and practice—and all should be more or less—are requested to call the attention of their friends to it. Papers, pamphlets, and documents will be sent to any extent desired free of charge.

Graduates in Business.

Twenty-two late graduates are now employed in A. T. Stewart's wholesale and retail stores in New-York, and nearly the same number are engaged in the extensive mercantile establishments of Lord & Taylor.

Practical, Useful Education for

Young Men

BOYS, AND MEN OF MIDDLE AGE.

EASTMAN'S GREAT SYSTEM
OF
ACTUAL BUSINESS TRAINING.

The Novel, Original, and Pre-Eminent
MODE OF INSTRUCTION.

Combining Theory and Practice.

As introduced and carried out at

Eastman National Business College,
POUGHKEEPSIE, N. Y.

A Model Commercial College.

The largest patronized Educational Institution on the Continent, and the only Commercial or Mercantile Institution in the world conducted on Actual Business Principles.

IMPORTANT TO THOSE

WHO CAN DEVOTE A FEW WEEKS OR MONTHS TO STUDY, TO PARENTS WHO HAVE

SONS TO EDUCATE, AND TO ALL WISHING TO ENGAGE IN ACTIVE SUCCESSFUL BUSINESS, OR DESIRING SITUATIONS AS BOOK-KEEPERS, ACCOUNTANTS, SALESMEN, OR AGENTS.

SUPERIORITY OF THIS SYSTEM

OVER ALL OTHERS YET DEVISED, FOR THE CORRECT AND RAPID ACQUISITION OF BUSINESS RULES, LAWS, CUSTOMS, AND OPERATIONS.

IMPORTANT COURSE OF STUDY FOR RETURNED AND DISABLED SOLDIERS.

BUILDINGS, DEPARTMENTS, STUDIES, AND FACILITIES.

Special to Applicants and Patrons.

The College is now provided with ample facilities for all who desire its advantages. Applicants will be admitted on any week day without giving previous notice, and will be provided at once, on arrival, with proper boarding accommodations.

The success of our great system of ACTUAL BUSINESS TRAINING, combining THEORY and PRACTICE, its influence upon the country, and the prosperity of the Institution, have become so well known abroad, that an impression has prevailed, in some sections, that the College cannot accommodate all applicants. We wish it understood, that there are facilities for all who desire its advantages; that while there are large accessions to the College every week, there are also large numbers graduating; and that to carry out fully our plans of PRACTICAL INSTRUCTION, requires a large attendance to supply the Banks, Offices, Wholesale and Retail Departments, with their proper officers and assistants; and that the larger the attendance, the greater the advantage to the student, as will be well understood by any business man.

Six Buildings.

The College proper now occupies six large buildings, views of which are given on first page, furnished completely and fitted with Desks, Banks, Offices, Departments, Apparatus, and every necessary for carrying out the Mode of Instruction and Plan of Operation. The most perfect order and discipline is observed in every Department, each building being distinct from any other, and having its regular Principal and corps of Professors, and the whole being under the immediate supervision of the President and Chief Principal. Each Department has its roll-call, and the teacher is held responsible for the attendance and conduct of those in his respective department, being required to inquire into the absence of any student, and to render a report of the workings of his department to the Chief Principal every morning.

Boarding and Moral Influence.

Students board exclusively in respectable private families, who take only boarders from the College, some accommodating one or two, and none more than ten or twelve. They are all under the supervision of a principal, with assistants; and each family is required to furnish, once a week, a report of the conduct of their boarders. This system of boarding in private families, who receive but a few, is much preferred by parent and pupil, and probably in no place in the United States—possessing the advantages of Poughkeepsie—is board so reasonable and accommodations so good.

THE FIRST COLLEGE BUILDING.

Theoretical Department, (Cannon Street.)

Here the ground-work of permanent success is laid. Here the elementary principles which are to guide the student into and through this interesting science are found. Taken as he is, from the plough, the work-shop, the office, and all the simpler as well as the higher posts of labor, it is our aim to so unfold and elucidate the principles of accounts, the rudiments of penmanship, the art of correspondence, the use and application of Grammar and Arithmetic, in all the practical concerns of life, that the dullest conception will readily lay hold of, and the most obtuse perception eagerly grasp and warmly appreciate them. The duties of this department may be found in the Theory Guide of the College.

THE SECOND COLLEGE BUILDING.

Advanced Theoretical Department, (Main Street.)

The student is here advanced to what is termed the Third Set in Theory, and is fitted to enter the higher departments of Actual Business. This great feature of ACTUAL BUSINESS TRAINING, which has assisted in giving this College its widespread reputation, is now developed to a fuller extent than ever before. With the facilities of six large buildings, and our large attendance, we are enabled to carry out this preëminent mode of instruction to the greatest possible advantage to the student. Since this system originated here, and the practicability of the plan of combining THEORY and PRACTICE has been so thoroughly demonstrated, imitators of our course have sprung up in different sections, some even going so far in disregard of all law and justice as to claim our name and title, "Business College," and others to copy verbatim our plan of instruction, notices, etc., (every line of which is secured to us by law through copyright,) and claiming them as their own. We wish it distinctly understood that we claim something more for this Institution than is understood by the commonly accepted term "Commercial" or "Mercantile College."

THE THIRD COLLEGE BUILDING.

Junior Department of Actual Business, (Vassar Street.)

Is used exclusively for Actual Business purposes, in connection with the Washington Street building, with Post-Office and Telegraph communication, and a regular exchange in all departments of Trade and Finance. Fitted with offices and departments for the accommodation of three hundred and fifty students, it contains the Custom-House, Second National Bank, and Bank of Commerce, (giving the College the facilities of four Banks,) Importers' and Jobbers' House, Insurance, Brokers' and Exchange Offices, Office of Notary and Commissioner of Deeds, etc., etc.

In this most decidedly useful and interesting arena of youthful industry, the well-drilled theoretical student now enters. Here he sees the real wheels of trade in motion—keen, sharp-eyed business men are on every side of him. Here he hears the live hum of business—mind in contact with mind. The Empire and the Buckeye Boys

meet. Representatives of every State blend their talents and labor here together, giving impulse and action to dormant energies, kindling new hope and zeal in every head and heart. He comes up from the Theory Department to the busy, bustling, miniature world, in Actual Business, and enters the more advanced exercises in the Senior Department. Every thing is made preëminently practical—to which end it is classified into three subdivisions, as laid down in the Treatise on Actual Business, published by the College.

THE FOURTH COLLEGE BUILDING.

Senior Department of Actual Business, (Washington Street.)

Used entirely for Actual Business purposes, in connection with the Vassar Street College, in carrying out the original and preëminent mode of Business Instruction combining Theory and Practice, fitted with Desks for the accommodation of four hundred students, and with the following Offices for Office Business: Eastman College Bank, First National Bank, Union Store, Merchants' Emporium, Insurance Office, Express Office, Railroad and Steamship and Boating Departments, Post-Office and Stationery Departments, Telegraph Office, Jobbing and Forwarding and Commission Departments, Exchange Office, Collection Agency, and with suitable Lecture and Recitation Rooms. The details of this, the most extensive department of the Institution, cannot be stated here, and can only be understood by watching Teacher and Pupil.

THE FIFTH COLLEGE BUILDING.

Special Penmanship Department, (Main Street.)

No other institution has ever opened an entire building to be devoted to this important branch of a proper, useful education. This building is under the Principalship of a distinguished artist, who has for the past six years taken the lead in this country in this branch of education. He is assisted in this department by five experienced professors in Business and Ornamental Writing.

The Business Penmanship Department, which is included in the prescribed course of study, is under the Principalship of a gentleman who has no superior in his profession in this country.

THE SIXTH COLLEGE BUILDING.
Telegraph Department.

The art of Telegraphing is coming into such universal use that the highest importance attaches to the branch in this College. The offices here are the first ever introduced into an institution of learning, and the facilities have been gradually extended, until offices as well as lines connecting the buildings are complete in all particulars.

The course of instruction includes every thing that will tend to make the practitioner perfect in his duties. He is taught how to prepare the chemicals, put up the batteries, and attend to all incidental matters of that character. In short, he is instructed in the whole theory and practice of the art, and fitted to take charge of any office in the United States.

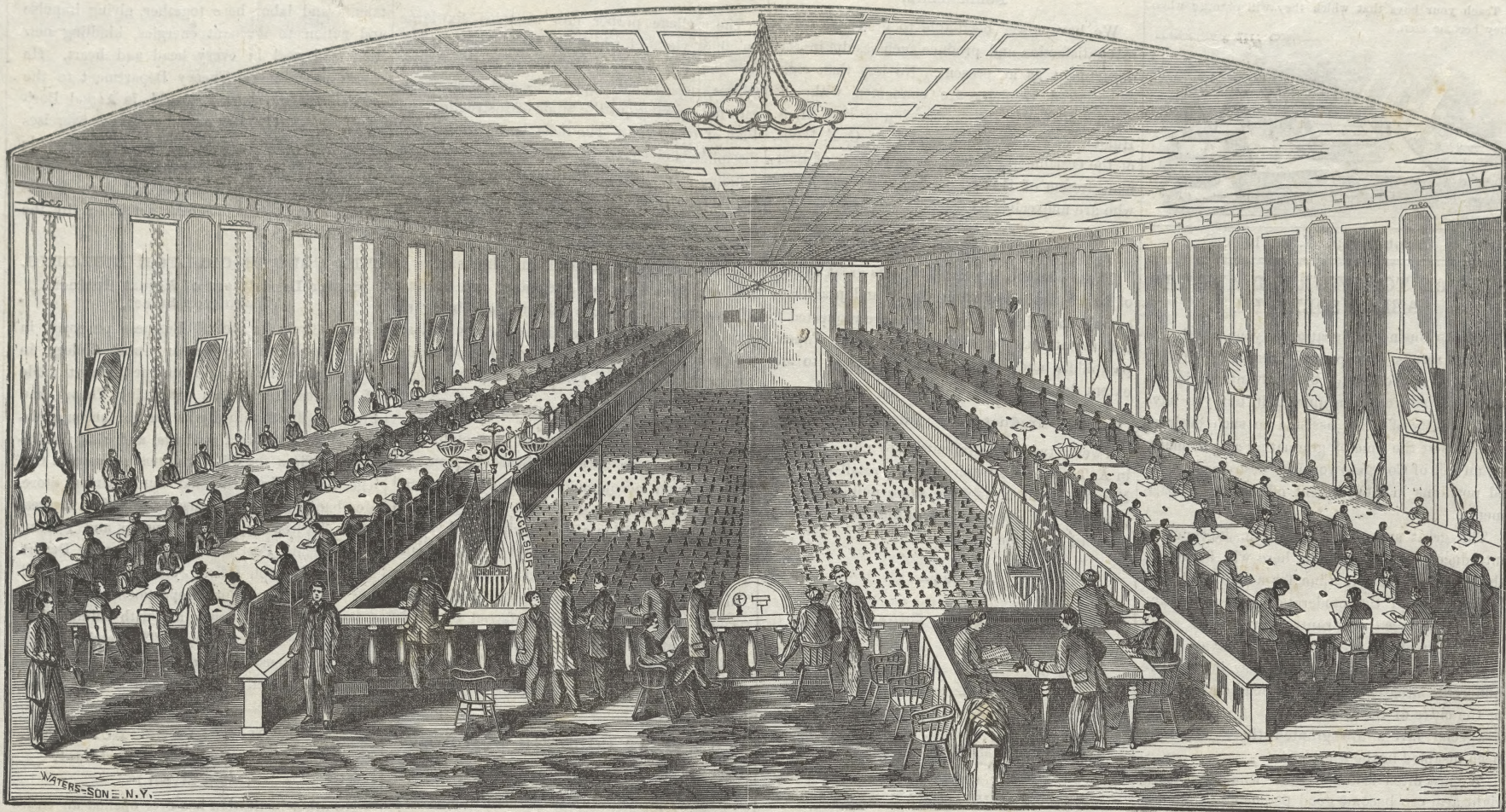
Present of the College.

The Institution at present is enjoying an unprecedented patronage from not only every loyal State, but from foreign countries, and the indorsement the PRACTICAL COURSE OF STUDY has received from leading Educators, Business Men, and the heads of the Government Departments, has placed it foremost in the catalogue of Educational Institutions, and given it more power and influence throughout the nation than all the Commercial and Mercantile Schools combined. Already our Cities and Villages from Maine to California, and nearly every department of Government, are feeling the strong arm and cultivated brain of those who hold its Diploma; and the demand for these young men, educated so directly for active life, is greater than the supply.

Clubs.

When clubs of from five to ten desire to enter from a place, or any number wish to avail themselves of the advantages of the College, we would suggest that they appoint one of their number, or select some experienced business man or educator to visit the Institution in advance, and report to the club the result of his investigation into its merits and just claims.

We can assure them that no one will regret a thousand miles' travel to witness the operations of both Teacher and Student in this "Miniature City of Business." For the past year a large number of Educators from all sections of our country have visited us to profit by our experience. Professors and Teachers will show the practical workings of their departments at any time.



INTERIOR VIEW OF THIRD COLLEGE BUILDING. SECOND ACTUAL BUSINESS DEPARTMENT.

PERSONAL LETTERS FROM DISTINGUISHED GENTLEMEN AND EDUCATORS.

Personal Letter from Rev. Sam'l D. Burchard, D.D., Chancellor of Ingham University, and Pastor of the Thirteenth Street Presbyterian Church, New-York.

New-York, April 3, 1865.

H. G. EASTMAN, Esq.:

DEAR SIR: Having returned from a visit to your Business College and made myself familiar with its workings, I take great pleasure in expressing my convictions of its character and usefulness.

In the first place, the conception of such an Institution, including the THEORY and the PRACTICE of Business, qualifying Young Men in the shortest possible time for business in all its scopes and details, is honor enough for any one man, and worthy the age in which we live. In the location of your College you have been peculiarly fortunate, in a quiet and beautiful city on the banks of the Hudson—a city of Schools and Churches—easily accessible from all parts of the land. Then your wisdom in the selection of Teachers of genius and scholarship, who are qualified to realize the highest ideal of a practical education; then your plan of instruction, so unique and comprehensive, so facile and free from the toil and drudgery of ordinary schools; and then your own genius inspiring all, and presiding over all, have contributed to make your Institution what it is, *the most successful of modern times*—a monument of your talent and industry, and a blessing to the land. I know of no institution, either in the *old* or in the *new* world, that receives or is worthy of a patronage so extended as this. Such, I am persuaded, must be the conclusion of all who will thoroughly examine your theory and practice of teaching, which if not adapted to make scholars of the highest classical finish, yet men of executive ability, such as the age and the exigencies of our country imperiously demand.

Very respectfully yours, S. D. BURCHARD.

Personal Letter from Elihu Burritt, (Learned Blacksmith.)

H. G. EASTMAN, Esq.:

MY DEAR SIR: I have felt a great interest in the character and success of your admirable School of Business. At each visit, my impression of its happy adaptation to the wants of the present day is strengthened and deepened. Indeed, no institution can be more *American*—more characteristic of the improvement of the age. The practical education imparted is so simple, varied, and utilitarian, that any young man who takes a fair and honest advantage of it, must be fitted for any department of business which he may choose for life, whether he becomes a merchant, banker, manufacturer, or farmer. To gain thus in a few months, what would cost years of business life to acquire without such instruction, is a privilege which should commend your Institution to the patronage of the whole business community. I would congratulate you on the high character

of your College, and on the success which has crowned your efforts in this important department of education. I am glad that your sphere of labor is in such a central, accessible, and pleasant locality as Poughkeepsie; a city which is so admirably adapted for an institution of this kind.

Wishing you the largest success, I am truly yours,

ELIHU BURRITT.

Personal Letter from Prof. J. N. Hallock, Principal Northville Academy.

NORTHVILLE ACADEMY,
NORTHVILLE, L. I., N. Y., July 11, 1863.

PROF. H. G. EASTMAN:

DEAR SIR: I came to your beautiful city, at your courteous and express invitation, to make a "personal and thorough investigation" as regards the claims of your preëminent system of commercial instruction and actual business training. I have done so—not hastily and superficially; but having spent nearly two months in examining it carefully and *thoroughly* in every respect, and in all its various workings, I am therefore fully prepared to give the result of my investigations to the public *intelligently and impartially*. I had heard very favorable reports, and had formed a high estimate of the character of your Institution before I came, but I find upon examination that "the half has not been told me"! and in order for the system to be fully appreciated it must be fully understood. Allow me to congratulate you on the result of my investigations, and to assure you that I am more than satisfied, and have found your system far superior to any and all other systems of commercial instruction with which I am acquainted. It is just what a Commercial College should be, and its unparalleled and unprecedented success is but the natural result.

Wishing you unbounded prosperity, I remain yours, with high esteem,

J. N. HALLOCK, Principal.

Letter from M. Vassar, Jr., and M. Vassar, Esq., Founder of Vassar Female College.

POUGHKEEPSIE, January 21.

H. G. EASTMAN, Esq.:

DEAR SIR: Having visited your School of Business frequently the past two years with great pleasure and satisfaction, and coming in contact, at home and abroad, with students who had finished the Course of Instruction, from their expressed satisfaction, and my own observation of your plan of PRACTICAL INSTRUCTION, I would recommend any young man who is desirous of preparing himself for the active duties of life—such as Mercantile, Commercial, Manufacturing, Banking, or aught else, wherein the upright, honest, industrious man is engaged—to place himself under your instruction, and thus reap the advantage which your Institution possesses.

Yours,

M. VASSAR, JR.

I have read the above, and fully concur in the recommendation.

Yours,

M. VASSAR.

COMPLIMENTARY LETTERS FROM GRADUATES

In Business, and those assisted to Situations through the College Agencies on the completion of their Course of Study here.

NOTE.—The several hundreds of these letters that we have received during the past year, from nearly every city and almost every section of our country, are now published in pamphlet form. But few of them can be given here for want of room. Our army is a noble one, and our cause a good one—and we point to our soldiers in business, who hold our diploma, with no ordinary degree of satisfaction and pride. They are our hand-boards, and point unmistakably to the result accomplished in the grand object in which we are engaged—the *prima facie* evidence of the good the Institution is doing the Young Men of our land. Our Employment Register shows that more than three hundred of our graduates are in business in New-York City alone.

A. T. STEWART & Co.'s Dry Goods House,
Broadway, New-York City.

H. G. EASTMAN, Poughkeepsie, N. Y.:

DEAR SIR: Allow us to return our sincere thanks for the Thorough Business Education obtained at your College. We are wholly indebted to you and the influence of said education for the positions we now hold, and cannot too highly commend the course of instruction. Wishing the College much success, we remain yours truly,

C. E. ROGERS, H. W. SHAW,
M. T. REED, J. W. McLAUGHLIN,
D. STEWART McKAY, W. R. FAIRBANKS.

PHILADELPHIA, Pa., May 20, 1864.

PROF. H. G. EASTMAN:

As Secretary of the Eastman Business College Association of Philadelphia, I take pleasure in forwarding you the proceedings of the 16th inst., and the resolutions unanimously adopted expressing their appreciation of your earnest efforts in the great cause of Practical Business Education, and thanking you for the benefits they have derived from your model institution and assistance received at your hands in procuring lucrative situations.

Your friend and pupil, L. D. LATIMORE.

QUARTERMASTER-GENERAL'S OFFICE,
WASHINGTON, D. C., March 10, 1864.

PROF. H. G. EASTMAN, Poughkeepsie, N. Y.:

I take pleasure in informing you of my success, but more than all in expressing my thanks to you for it. Upon leaving your College, I took a position as clerk in the Quartermaster-General's office, on a salary of \$21 per week, and the prospect is that I will be promoted to something better.

Your indorsement at once secured me the appointment, and the practical instruction I received while with you enables me to hold it.

Yours very truly, T. E. WOODS,
Formerly of Brownsville, Vt.

TREASURY OF THE UNITED STATES,
WASHINGTON, Jan. 13, 1864.

H. G. EASTMAN, Esq., Poughkeepsie, N. Y.:

I am now in the Treasury Department, under Hon. F. E. Spinner, at \$1200 per year, the duties of which place I should never have been competent to discharge had it not been for the business training received at your College. Five late graduates of your Institution are in my department holding prominent and lucrative positions.

Yours very respectfully,

GEORGE SCHERMERHORN,
Formerly of Albany, N. Y.

ILLUSTRATED CATALOGUE.

EASTMAN NATIONAL BUSINESS COLLEGE.

Poughkeepsie, N. Y.

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The Work has been a long time in preparation, at an expense of several thousand dollars for this edition, and is issued and mailed only from the Office of the College.

The book is printed on the finest tinted paper, imported by Campbell, Hall & Co., New-York, expressly for it. The engraving on steel is by Capewell & Kimmel, New-York. The engraving and printing from stone by Hatch & Co., and E. Wetzel, New-York, and on wood by Mr. Joseph Welch, of Poughkeepsie. The borders are printed in red and green and the body in black.

The book will be mailed to any address on receipt of FIFTY CENTS, which is less than the cost of preparing and publishing the Autographs alone contained in it.

NOTE.

We solicit the names and post-office address of young men, teachers, returned soldiers, and others, in different parts of the country, who will probably be interested in this great system of practical, useful education, or who may desire the Illustrated College Paper or our published Works; and as a remuneration to those who will favor us with a list of their acquaintances, we offer to mail them, free of charge, on receipt of such list, our PERPETUAL ALMANAC, GOOD FOR FORTY YEARS, arranged in an entirely new and novel manner, suitable for framing, for libraries, private rooms, or hanging in places of business. It also gives the stamp duties on various bills and papers in general use. It is sold at \$1 per copy.

NOTICE.

The beautiful Illustrated Paper, of sixteen pages, "Harper's Weekly" size, published by the College, is mailed free of charge. It contains views of the different buildings and departments, with full particulars of the course of study and novel and original plan of operation, with much other valuable and interesting reading matter. Pamphlets of the Association of Graduates in the Government departments at Washington and other cities, Specimens of Bank Bills and Forms used in actual business, and also Specimens of Plain and Ornamental Writing from the Penmanship Department will be sent to those desiring them. Persons interested in this great system of practical, useful education will be furnished papers and documents for distribution.

Address all communications to

H. G. EASTMAN, President,
Poughkeepsie, N. Y.